



Siemens Energy, Inc.

HighJump Transportation Management System (TMS) Enables Implementation of E-Bid and Link With SAP ERP System

Company Profile—Siemens Energy, Inc.

The Siemens strategy was a three-step plan to link Siemens with suppliers and carriers. This was accomplished initially using the HighJump Transportation Management system (TMS)¹ for rate optimization leveraging Siemens subsidiaries where possible, which saves transportation costs and capturing critical data.

Next Siemens standardized processes and performance metrics to improve tendering, partner (carrier, supplier, and customer) communication and reduced costs by creating a competitive platform. The Book-It-Now function has now reached 80 percent utilization.

Finally the integration of the HighJump TMS and SAP is delivering a number of process enhancements by developing standardized shipment documentation, improving shipment visibility, tightening cost controls and improving the accuracy of cost allocation.

“We first used the TMS for rate optimization, then, after capturing and analyzing our data, implemented our E-Bid process. We are now completing the integration with SAP ERP to achieve significant process improvements for allocation, visibility and timeliness and now can drive decision-making through supply chain metrics.”

—Dean Horvat,
transportation team leader, Siemens Energy

Results

E-Bid implementation benefits:

- More visibility to carrier performance metrics
- Streamlined payment process
- Real contract-based starting bid for price control
- E-Bid savings including book-it-now loads

SAP integration benefits:

- Optimized carrier and mode selection
- Increased visibility to inbound shipments
- Streamlined freight payment process by adding matching process
- Enabled data-driven decision making through supply chain performance metrics

¹ HighJump Transportation Management is the rebranded product name for the MercuryGate transportation management solution. This customer has implemented the Mercury Gate transportation management solution to achieve the results cited in this case study.